

Notification: Energy Surcharge and Freight Charge

Viracon's quotations now include an energy surcharge **estimate** and freight **estimate**. The **actual** energy surcharge and freight charge will be determined at time of the purchase order confirmation for the first major release to production for the entire project. This document will be updated quarterly and included with all new/revised quotations.

The **energy surcharge** calculation is computed based on actual quarterly communications received from float glass manufacturers and is converted into a square foot price for each truckload delivered. The surcharge included on our invoice will be the rate that was determined at the time of the purchase order confirmation for the first major release to production.

Current and Historical Energy Surcharge:

		Mono	2 Lites	>2 Lites
July-22	September-22	\$0.71	\$1.42	\$2.13
October-22	December-22	\$0.82	\$1.64	\$2.46
January-23	March-23	\$0.71	\$1.42	\$2.13
April-23	June-23	\$0.54	\$1.08	\$1.62
July-23	September-23	\$0.43	\$0.86	\$1.29
October-23	December-23	\$0.42	\$0.84	\$1.26
January-24	March-24	\$0.46	\$0.92	\$1.38
April-24	June-24	\$0.42	\$0.84	\$1.26

The **freight charge** is also computed at time of purchase order confirmation for first major release to production and will be computed based on changes in the Viracon Index from time of quotation. The Viracon Index is updated quarterly and is computed multiplying the 3-month rolling average of the U.S. Diesel Retail Prices (<u>https://www.eia.gov/petroleum/gasdiesel/</u>), weighted at 15% and the 3-month rolling average of the Cass Truckload (<u>https://www.cassinfo.com/freight-audit-payment/cass-transportation-indexes/</u>), weighted at 85%.

Historical Freight Multipliers:

		Diesel	Freight	Viracon
		Retail Diesel	Cass Truckload	Index
July-22	September-22	5.27	166	142.2
October-22	December-22	5.42	163	139.1
January-23	March-23	5.15	154	131.7
April-23	June-23	4.57	149	127.7
July-23	September-23	4.08	146	124.5
October-23	December-23	4.02	142	121.2
January-24	March-24	4.44	141	120.7
April-24	June-24	3.96	141	120.2

To calculate the freight charge at time of purchase order confirmation, the freight estimate amount on the quotation will be multiplied by the Viracon Index at that time divided by the Index at time of most recent quotation.

Example:

Most Recent Quote Date: October-21Viracon Index on that Date: 126.4Quoted Freight Estimate: \$1.25psfProduction Ready Purchase Order Date: January-22Viracon Index on that Date: 128.3Quoted Freight Estimate: \$1.25psf

Freight Charged: \$1.25psf * 128.3 / 126.4 = <u>\$1.27psf</u>

The freight calculation above applies for units <= 110" in both dimensions. Additional freight charges will apply for units with both dimensions exceeding 110". Please contact Viracon for an estimate of these charges.